

Your Name

Address: 1 W Campus Cir Cortland, NY 13045
Email: your.name@cortland.edu Mobile: 090-0000-0000
LinkedIn: www.linkedin.com/in/your-name-0717

EDUCATION

State University of New York – Cortland

Master of Science in International Sport Management; GPA: 3.81/4.0

Cortland, NY, USA

Aug 2016 – Present

- ◆ Coursework: Sport Marketing, Sport Finance, Sport Law, Sport Governance, Sport Enterprise, Strategic Management, Research Method

ABC University

Master of Engineering in Industrial Engineering; GPA: 3.8/4.0

Tokyo, Japan

Apr 2011 – Mar 2013

- ◆ Thesis: A Study on Work Improvement Tools to Visualize Problems of the Administrative Department
- ◆ Publication: Transactions of the Japan Society for Production Management (Vol.19, No.2) in Mar 2013
- ◆ Presented thesis topic at conference of the Japan Society for Production Management in Mar 2012 and Sep 2012
- ◆ Collaborated with the Medical Organization to improve their office procedures and reduced their total work hours by 20%

Bachelor of Engineering in Electrical Engineering

Apr 2007 – Mar 2011

- ◆ Thesis: A Study on Metal Thin Film Heaters for MEMS Devices
-

PROFESSIONAL EXPERIENCE

ABC Corporation

Sales and Marketing for Cloud Services

Tokyo, Japan

Apr 2013 – Apr 2015

- ◆ Worked on a 6-member team to sell cloud services and consulting throughout Japan
- ◆ Developed business partnerships with industry leaders and collaborated to create new operational monitoring services for cloud services
- ◆ Organized seminars and exhibitions seven times to sell cloud services, involving the analysis of target companies, planning seminar agenda and creating sales plan after events
- ◆ Developed 5 new clients for cloud services in 2013 – 2014 and received company's top sales team award for developing new clients and services in Dec 2014

DEF Corporation

Event Organization Staff

Tokyo, Japan

Jul 2007 – Mar 2013

- ◆ Helped organize sporting events, the opening game for Major League Baseball and Tokyo Marathon in 2008
 - ◆ Promoted to assistant manager in 2010 based on recommendations from three current manager
-

ADDITIONAL INFORMATION

- ◆ **Language:** Japanese (Native), English (Fluent), Chinese (Beginner)
- ◆ **Programming:** C, HTML, CSS
- ◆ **Certification:** Basic Information Technology Specialist Certificate in Oct 2013
- ◆ **Internship:** Two-week internship with GHI Insurance Company in Aug 2011
- ◆ **Hobbies:** Played baseball for 15 years (Position: Left Fielder); Traveled to France, Italy, the US and South Korea